

**PREPARED BY:**

Commercial Department

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**DSV Representative:** Mohamad Jawad

**BUSINESS PROPOSAL FOR:**

**22nd Jul 25**

**DSV**

Dear Sir,

Greetings,

DSV is delighted to provide our quotation for your recent inquiry. We hope our proposal meets your expectations and look forward to receiving your confirmation of acceptance.

**Summary**

* Storage Type: {{STORAGE\_TYPE}}
* Storage Period: {{DAYS}} DAYS
* Storage Size: {{VOLUME}} {{UNIT}}
* WMS (Warehouse Management System): {{WMS\_STATUS}}

**Quotation Details**

|  |  |  |
| --- | --- | --- |
| **Item** | **Unit Rate** | **Amount (AED)** |
| Storage Fee | {{UNIT\_RATE}} | |  | | --- | |  |   {{STORAGE\_FEE}} |
| WMS (Warehouse Management System) Fee | 1500.0 AED / MONTH | {{WMS\_FEE}} |
| Total Fee |  | {{TOTAL\_FEE}} |

**[VAS\_OPENYARD] Value Added Service Rates (Open Yard)**

|  |  |
| --- | --- |
| **VAS** | **Price (AED)** |
| forklift - 3 tons (minimum 3 hours) | 90 / HR |
| forklift - 5 tons (minimum 3 hours) | 100 / HR |
| forklift - 10 tons (minimum 3 hours) | 240 / HR |
| forklift - 15 tons (minimum 3 hours) | 320 / HR |
| mobile crane - 50 tons (minimum 3 hours) | 250 / HR |
| mobile crane - 60 tons (minimum 3 hours) | 300 / HR |
| mobile crane - 80 tons (minimum 3 hours) | 450 / HR |
| riggers/helpers - 1 person (minimum 3 hours) | 30 / HR |
| foreman - 1 person (minimum 3 hours) | 50 / HR |
| container stripping at DSV yard - 20’ container | 1200 / HR |
| container stripping at DSV yard - 40’ container | 1500 / HR |
| container lifting at DSV yard per lift - 20’ container | 250 / HR |
| container lifting at DSV yard per lift - 40’ container | 250 / HR |

**[/VAS\_OPENYARD]**

**Note:** Minimum Monthly storage charges: AED 3500

**Storage Additional Fees:**

* Insurance Coverage: Insurance is not included in the rates above, an insurance quotation to be submitted by DSV once we have the complete list of items along with their respective values in our custody.
* Effective 1 January 2025 the proposed Environmental Fee of 0.15% of Invoice value will be added to the invoice.

**Storage Terms and Conditions:**

* Duration: TBA
* Payment Terms: Monthly Billing.
* Final settlement to be closed before vacating the facility.
* Subject to space availability.
* Operation Timings:
* The depot operates 8:30 am to 5.30 pm – Monday to Friday
* Saturday Operations are between 8.30 am to 3.00 p.m.
* Operation timings during Islamic Month of Ramadan and/or Mid-day Break period will be followed in accordance with local regulations.
* The above rates offered are for non-Haz cargo.
* Any additional service not mentioned in this quotation will be considered out of scope and will be treated as a variation order and quoted separately.
* Rates quoted are not inclusive of insurance coverage.
* 24 Hours prior notice to be provided for cargo inbound / outbound movement.
* Any value added services (if required additionally) shall be quoted on a case-by-case basis.
* VAT charges applicable billed at 5%.
* Storage tenure of non-moving cargo above a period of 3 months will incur additional storage tariff.
* Above quoted rates are based on cargo storage in dry chamber for the warehousing activity.
* All business handled is subject to DSV’s Standard Trading Terms and Conditions, a copy can be made available upon request.

**Validity: 15 Days**

We trust that the rates and services provided are to your satisfaction and should you require any further details please do not hesitate to contact me.

Yours Faithfully,

**DSV Solutions PJSC**